



CO-ALLIANCE^{LLP}
ENERGY & AGRIBUSINESS SOLUTIONS



solutions...

encompassing your total enterprise

Combine the heart and heritage of a local co-op with the competitive practices and resources of large regional supplier... that's the **synergy at work** at Co-Alliance. More than 500 dedicated employees actively meet and exceed the expectations of thousands of members and customers every day... **delivering value and innovation** you simply won't find anywhere else.

▶▶ \$1 billion in sales and marketing in core business areas of agronomy, power fuels and propane, grain marketing and swine/animal nutrition. Together, we create the size and scope necessary to negotiate strong and secure what our local members need.

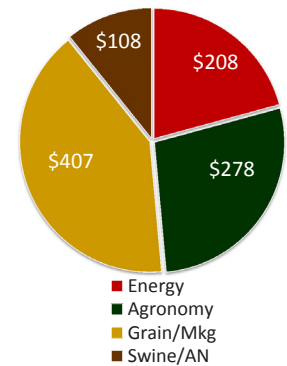
▶▶ Co-Alliance is a network of locally managed facilities, where our team serves each account with a personal touch and familiarity.

▶▶ Because we are owned by the customers we serve, our team is exceptionally driven to bring additional resources to the table. Areas of support include risk management, fuel contracting, leading-edge technology services, informational programs, financing programs, legal expertise, a representative voice on policy issues and more.

▶▶ Under the leadership of elected farmer-directors, significant new investments are made every year to develop programs and expand facilities where they benefit growers most.

▶▶ When you strengthen your local co-op, you strengthen the community all around you. Co-Alliance is a leading employer and investor in every community we serve.

Total Sales/Mkg in Millions



It's a promise we make... to lead, grow, give back and remember our roots.

We believe no one **delivers** quite like the Co-Alliance team. Count on our professionals for the most innovative, progressive products and services available in our marketplace.

We look forward to serving you.

- > premium diesel and gasoline products
- > home energy (propane and fuel oil)
- > agronomy services, technology and seed
- > grain marketing services and expertise
- > livestock production and nutrition

thank you for your interest

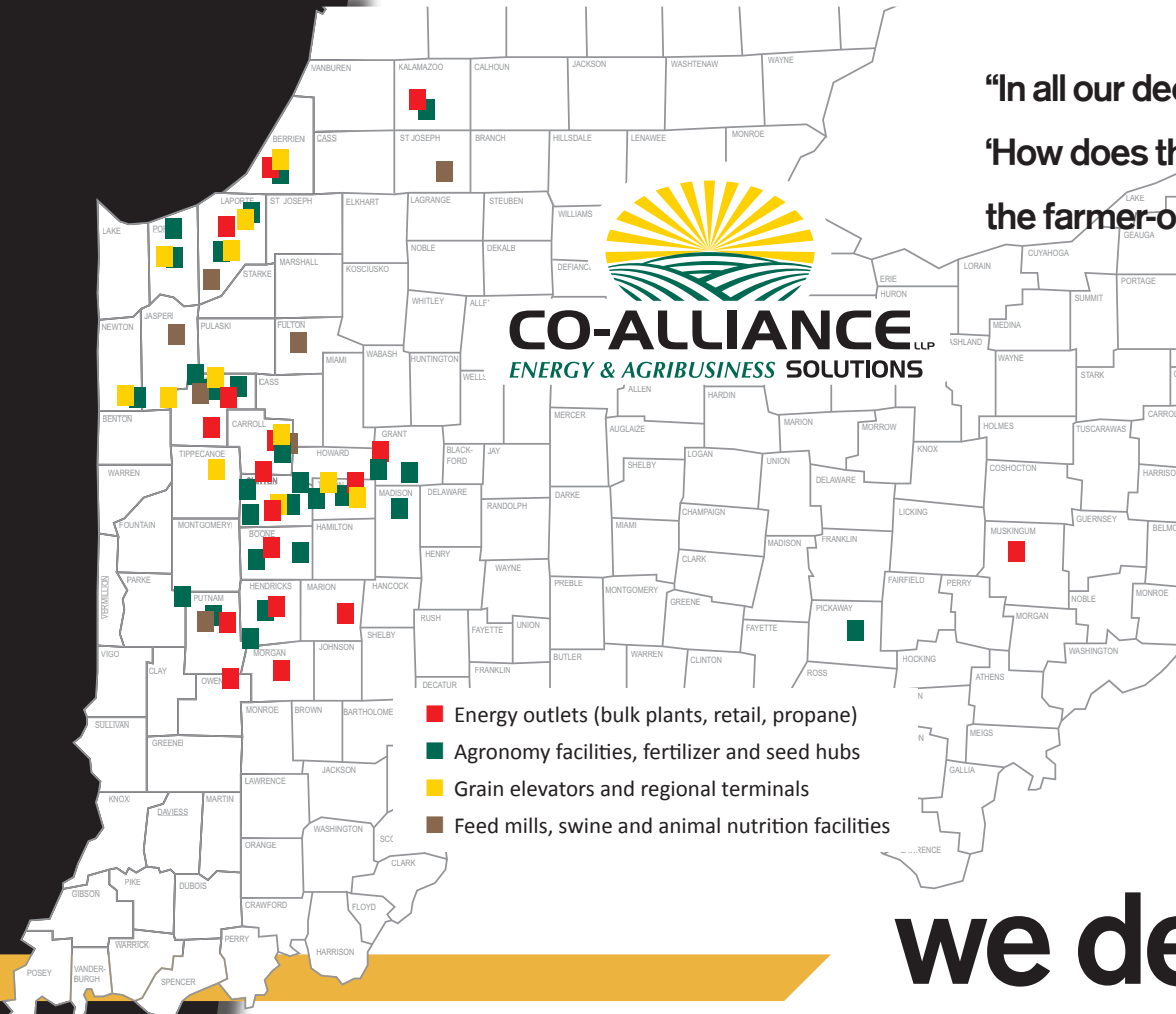
For information about this farmer-owned partnership, visit our website or contact the branch nearest you. You do not have to be a farmer or member to do business with your co-op, but membership has advantages. Ask about it!

“In all our decisions, we ask
‘How does this benefit
the farmer-owner?’”

-- Kevin A. Still, CEO



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This map is representative of our sales and service footprint. In each community, we are not only a leading employer, but are also **actively involved in FFA, 4-H and scholarship programs.** Other commitments include emergency response and community soil and water conservation efforts.

- Energy outlets (bulk plants, retail, propane)
- Agronomy facilities, fertilizer and seed hubs
- Grain elevators and regional terminals
- Feed mills, swine and animal nutrition facilities

we deliver.

**100%
farmer-
owned**

Co-Alliance is the partnership of five co-ops (Midland, IMPACT, LaPorte County, Frontier and Excel Co-op).

agronomy

- ▶▶ CN, CPP, application, field scouting
- ▶▶ recommendations and data management
- ▶▶ GPS/VRT/technology expertise
- ▶▶ area’s leading Asgrow/Dekalb source
- ▶▶ dedicated fertilizer and seed hubs

power fuels and lubes

- ▶▶ premium branded power fuels
- ▶▶ biofuel leadership, pro-American blends
- ▶▶ full line of premium lubricants
- ▶▶ responsive, personalized account service
- ▶▶ CFN/networked retail fuel sites
- ▶▶ safety and compliance information
- ▶▶ contracting and advisory services

propane gas

- ▶▶ keep full and discount programs
- ▶▶ customer tank incentives
- ▶▶ experienced, safety-trained staff
- ▶▶ summer fill and prepay programs
- ▶▶ Budget Solutions... which offers families savings and peace of mind

grain services

- ▶▶ marketing and advisory services
- ▶▶ direct marketing (e.g., ethanol plants)
- ▶▶ increased dump speeds and drying capacities
- ▶▶ safety and compliance information
- ▶▶ rail access to competitive markets
- ▶▶ frequent communications and free alerts

feed/nutrition

- ▶▶ production and management solutions
- ▶▶ premium branded feeds
- ▶▶ feed budget tracking
- ▶▶ information and recordkeeping
- ▶▶ environmentally friendly programs
- ▶▶ safety, IDEM and compliance information
- ▶▶ manure management expertise

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